

Message Text

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PAGE 01 STATE 255063

60
ORIGIN NEA-10

INFO OCT-01 ISO-00 /011 R

DRAFTED BY NEA/ARN:DEREUTHER:LF
APPROVED BY NEA/ARN:MDRAPER
----- 066745

R 142155Z OCT 76
FM SECSTATE WASHDC
TO AMEMBASSY DAMASCUS

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STADIS////////////////////////////////////

E.O. 11652: GDS

TAGS: ETRD, SY

SUBJECT: FORD MOTOR NEGOTIATING TEAM TO SYRIA

REF: REUTHER-THEROS OI OF 21 SEPTEMBER 1976

1. JIM GOLDEN, INTERNATIONAL DIVISION, FORD MOTOR COMPANY INFORMED NEA/ARN THAT HE WILL HEAD A FOUR MAN NEGOTIATING TEAM TO SYRIA. HE SAID THAT HIS COMPANY HAS AUTHORIZED HIM TO APPROACH THE SARG ON THE BOYCOTT ISSUE, WHILE ALSO TABLING A CONCRETE INVESTMENT PROPOSAL.

2. THE FORD TEAM WILL ARRIVE IN DAMASCUS AT 1600 LOCAL ON 26 OCTOBER 1976 AND HOPE TO STAY AT THE INTERNATIONAL. THEY WILL BEGIN DISCUSSIONS WITH SARG OFFICIALS ON OCTOBER 27.

3. GOLDEN HAS ASKED FOR A MEETING WITH THE AMBASSADOR OR ECONOMIC/COMMERCIAL OFFICER P. THEROS EITHER THE EVENING OF THEIR ARRIVAL, OR FOR BREAKFAST ON THE 27TH. GOLDEN WISHES TO GET EMBASSY OPINIONS ON THE PRESENT SYRIAN FEELINGS

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PAGE 02 STATE 255063

TOWARD THE BOYCOTT AND HOW FORD MIGHT BEST PURSUE THE

ISSUE IN ITS LATER DISCUSSIONS WITH SARG OFFICIALS. ' KISSINGER

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